



innovations
for high
performance
microelectronics

NEPP: Negotiation Enhancements for Privacy Policies

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- **Motivation**
- **Negotiation scope**
- **Negotiation Strategies**
- **Conclusion**



- **Privacy statements are static**
described in prose or as P3P policy
- **Set out by service providers / data collectors**
- **Acceptance or disuse of the connected service**
Hardly choices, no means to object
- **Does not completely meet the privacy requirements of all users**
- **Accommodation of both sides**
- **Increasing acceptance of online offers**
30% of all online purchases are not completed due to hesitation of the potential customer to give away personal information



- **No knowledge about the opposite side**
- **Negotiation similar to bargaining on a bazaar**
 - Exchange of proposal and counterproposals**
 - Until agreement or decision not to agree at all**
 - Decisions for proposals based on preferences and strategy**
 - Different strategies may result in different consents**
 - In-deterministic number of negotiation steps**
- **NOT to compare with negotiations used in networking techniques**
 - Like SSL negotiation**



- **Service navigating passengers through an airport**
 - Needs the passengers location
 - Needs remuneration
 - May ask for passenger's name and email to customize the service
- **Privacy aware user of such service**
 - Agrees to provide own location for guiding purpose
 - Willing to pay for service usage
 - Hesitant to give her name respective email address
 - Ready to give her email address for a voucher
- **Respective preferences**
 - Service:** require longitude, latitude, accuracy ≤ 10 meter, ≥ 0.05 €/min
optional name, email
 - User:** allow for guiding longitude, latitude, ≤ 0.10 €/min
prohibit name
prohibit email address unless voucher is granted



- **Extended data item with intervals**
Single- or double-bounded
I.e. accuracy of position
- **Added special data item denoting the charge for using a service**
Semantics similar to data with interval
Has dedicated XML-tag
Allows complex dimension including currency and charge unit, i.e.
<eur/><perSecond>
- **Added rewards, such as**
Personalization benefits,
Discounts or
Similar rewards



Service provider preferences

```
<POLICY>
  <STATEMENT>
    <PURPOSE>
      <guiding/>
    </PURPOSE>
    <RECIPIENT>
      <ours/>
    </RECIPIENT>
    <DATA-GROUP>
      <DATA ref="#user.location.longitude"/>
      <DATA ref="#user.location.latitude"/>
      <DATA ref="#user.location.accuracy">
        <atmost>10</atmost>
        <negotiationbase>5</negotiationbase>
        <meter/>
      </DATA>
    . . .
```

Client preferences

```
<POLICY>
. . .
  <STATEMENT>
    <PROHIBITED/>
    <PURPOSE><guiding/></PURPOSE>
    <RECIPIENT><ours/></RECIPIENT>
    <DATA-GROUP>
      <DATA ref="#user.location.accuracy">
        <atmost>8</atmost><meter/>
      </DATA>
    </DATA-GROUP>
  </STATEMENT>
. . .
```



Service provider preferences

```
<POLICY>
  <STATEMENT>
    <PURPOSE>
      <guiding/>
    </PURPOSE>
    <RECIPIENT>
      <ours/>
    </RECIPIENT>
    <DATA-GROUP>
      . . .
      <CHARGE>
        <atleast>0,05</atleast>
        <eur/>
        <perMinute/>
      </CHARGE>
    </DATA-GROUP>
  </STATEMENT>
  . . .
```

Client preferences

```
<POLICY>
  <STATEMENT>
    <PROHIBITED/>
    <PURPOSE><guiding/></PURPOSE>
    <RECIPIENT><ours/></RECIPIENT>
    <DATA-GROUP>
      <CHARGE>
        <atleast>0,10</atleast>
        <eur/>
        <perMinute/>
      </CHARGE>
    </DATA-GROUP>
  </STATEMENT>
  . . .
```




Service provider preferences

```

<POLICY>
. . .
  <STATEMENT>
    <OPTIONAL/>
    <PURPOSE>
      <guiding/>
    </PURPOSE>
    <RECIPIENT>
      <ours/>
    </RECIPIENT>
    <DATA-GROUP>
      <DATA ref="#user.home-info.online.email"/>
    </DATA-GROUP>
    <REWARDS>
      <VOUCHER>
        <atmost>5</atmost>
        <eur/>
      </VOUCHER>
    </REWARDS>
  </STATEMENT>
</POLICY>

```

Client preferences

```

<POLICY>
. . .
  <STATEMENT>
    <PROHIBITED/>
    <DATA-GROUP>
      <DATA ref="#user.home-info.online.email"/>
    </DATA-GROUP>
    <REWARDS>
      <VOUCHER>
        <atleast>3</atleast>
        <eur/>
      </VOUCHER>
    </REWARDS>
  </STATEMENT>
. . .

```



- **Extension of service side preferences**
Differentiation of required and optional statements
- **Extension of client side preferences**
Prohibitions and Permissions
- **Permissions allow**
Any of the stated data items
Implicitly prohibiting everything else
- **Prohibitions prohibit**
The combination of the stated data items
Implicitly permitting everything else

Explaining the difference of Permission and Prohibition (Example)

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- Prevention of data misuse on ebay accounts
- The permission allows to release the user's name, her postal address or her birth date respectively.
- It further prohibits every other data like i.e. credit card or social security number.
- The prohibition however prohibits to release the named data items at a time.
- A proposal requesting
 - **only the user's name and her postal address can be accepted**
 - **only the user's name and her birth date can be accepted**
 - **the user's name and her credit card number cannot be accepted**
 - **the user's name and her postal address along with her birth date cannot be accepted**

```
<POLICY>
  <STATEMENT>
    <ALLOWED/>
    <PURPOSE>
      <interest/>
    </PURPOSE>
    <RECIPIENT>
      <ours/>
    </RECIPIENT>
    <DATA-GROUP>
      <DATA ref="#user.name"/>
      <DATA ref="#user.home-info.postal"/>
      <DATA ref="#user.bdate"/>
    </DATA-GROUP>
  </STATEMENT>
  <STATEMENT>
    <PROHIBITED/>
    <DATA-GROUP>
      <DATA ref="#user.name"/>
      <DATA ref="#user.home-info.postal"/>
      <DATA ref="#user.bdate"/>
    </DATA-GROUP>
  </STATEMENT>
</POLICY>
```



- **Service and User Preferences each span a negotiation space**
- **The solution space is the intersection of both negotiation spaces**
- **Neither party has knowledge of the opposite preferences**
- **Solution space cannot actually be determined by any party**
- **Outcome of the negotiation is an element of this solution space**
- **Element depends on the strategies used by the negotiation parties**
- **It may occur that no such element is found even if the solution space is not empty**



```
<POLICY>
  <STATEMENT>
    <DATA-GROUP>
      <CHARGE>
        <atleast>0,10</atleast>
        <eur/>
        <perMinute/>
      </CHARGE>
    </DATA-GROUP>
  </STATEMENT>
</POLICY>
```

- **Implemented Simple Service Strategy proposes 5x the minimal charge (0.50 Euro)**
- **Implemented Simple Client Strategy chooses the edge of the own prohibited interval while proposal is above the limit (0.20 Euro)**

```
<POLICY>
  <STATEMENT>
    <PROHIBITED/>
    <DATA-GROUP>
      <CHARGE>
        <atleast>0,21</atleast>
        <eur/>
        <perMinute/>
      </CHARGE>
    </DATA-GROUP>
  </STATEMENT>
</POLICY>
```

- **Simple Service Strategy accepts**
- **Outcome of the negotiation is 0.20 Euro**



```
<POLICY>
  <STATEMENT>
    <DATA-GROUP>
      <CHARGE>
        <atleast>0,10</atleast>
        <eur/>
        <perMinute/>
      </CHARGE>
    </DATA-GROUP>
  </STATEMENT>
</POLICY>
```

```
<POLICY>
  <STATEMENT>
    <PROHIBITED/>
    <DATA-GROUP>
      <CHARGE>
        <atleast>0,21</atleast>
        <eur/>
        <perMinute/>
      </CHARGE>
    </DATA-GROUP>
  </STATEMENT>
</POLICY>
```

- **Another possible Service Strategy proposes 4x the minimal charge (0.40 Euro)**
- **Some Client Strategy may choose its own negotiation base to counter propose (0.05 Euro)**
- **Service Strategy may counter propose 0.30 Euro**
- **Client Strategy may accommodate with a proposal of 0.10 Euro**
- **Service Strategy may accept now or try to push this further with 0.20 Euro**
- **Whereas the client strategy may accept now or again respond with 0.15 Euro**
- **Both may finally accept 0.15 Euro**



- **Identified need for dynamic privacy statements**
- **P3P extended with tags to describe negotiation scope**
- **Algorithm exists to decide on acceptability of proposal**
- **Counterproposals are generated by exchangeable strategies**
- **Implementation, proven to be functional**
 - Runs on PC and PDA**
 - Downward compatible to static P3P 1.0 on server**
 - Downward compatible to P3P tool Privacy-Bird on client**
 - Offline demonstration possible**



**Thanks for your attention.
Any questions?**