From: "Tanya Tan" < ttan@valueclick.com>

Subject: ValueClick, Inc.'s Position Paper to Participate in WC3 Workshop on Web Tracking and User Privacy 4/28-4/29

Date: 1 April 2011 03:08:39 GMT+02:00
To: <team-privacyws-submit@w3.org>

Cc: "Scott Barlow" <sbarlow@valueclick.com>, "Peter Wolfert" <pwolfert@valueclick.com>

Archived-At: <a href="http://www.w3.org/mid/CDA2F765A586124DAD93C09E110B79A902266F85@LA-EXCLUST01.corp.valueclick.com">http://www.w3.org/mid/CDA2F765A586124DAD93C09E110B79A902266F85@LA-EXCLUST01.corp.valueclick.com</a>

To the World Wide Web Consortium (W3C) -

ValueClick, Inc. is one of the world's largest and most comprehensive online marketing service companies and was most recently named by Paid Content as #31 of the 50 most successful digital companies in the United States (see <a href="http://paidcontent.org/list/page/the-most-successful-digital-companies/P34/">http://paidcontent.org/list/page/the-most-successful-digital-companies/P34/</a>).

We have been a participant in the online advertising space for thirteen years and have four primary business segments - Affiliate Marketing, Media, Owned & Operated Websites and Technology. In the affiliate marketing space, our Commission Junction is a global leader in the online advertising channel for affiliate marketing. In the media space, ValueClick Media was founded in 1998 and was among the first online advertising networks and an early pioneer of performance-based pricing models. In the owned and operated website space, we have multiple website properties including <a href="https://www.smarter.com">www.smarter.com</a>, <a href="https://www.smarter.com">www.couponmountain.com</a> and our most recent acquisition, <a href="https://www.investopedia.com">www.couponmountain.com</a> and our most recent acquisition, <a href="https://www.investopedia.com">www..investopedia.com</a>. In the technology space, we have Mediaplex, Inc. that offers cross-channel advertising technology and service solutions, including ad serving services.

We understand the importance of data privacy and have committed significant resources towards embedding privacy in our organization through our active participation in self-regulatory organizations such as the Network Advertising Initiative (NAI), the Interactive Advertising Bureau (IAB) and Internet Advertising Sales Houses (IASH). As such, our large and diverse role in the online advertising marketplace and our commitment to user privacy make us a material stakeholder in the discussion regarding web tracking and user privacy (April 28-29) and we would like to be a participant in such workshop.

Please let us know if you have any questions. Thank you.

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